

Open Session Item

SUBJECT: Bid Award (PUR-1317) - Grounds Maintenance for Various County Departments

PRESENTATION DATE: June 21, 2016

PRESENTATION BY: Rick Curry, CPPO , Buyer – Purchasing Department and John Easterday, Superintendent at Black Rock Golf Course

RECOMMENDED MOTION: Move to award the contract to the responsible companies with the responsive lowest bids that meet the specifications for each chemical item (as indicated on the Bid Tabulation Summary). Tie bids were received for Item Nos. 13, 16 and 23, therefore, it is required that the chemicals be awarded based upon drawing lots in public, pursuant to Section 2.9 of the Washington County Procurement Policy Manual.

REPORT-IN-BRIEF: The County accepted bids on May 25, 2016. The Invitation to Bid was published in the local newspaper, listed on the State’s “*eMarylandMarketPlace*” web site and the County’s website. This contract primarily provides the needed chemicals for the Black Rock Golf Course, County Highway Department and Department of Water Quality; the City of Hagerstown may utilize the contract. The contract term is one (1) year tentatively commencing July 1, 2016 and ending June 30, 2017.

Bidders were declared Non-Responsive if: a Bidder submitted two (2) prices for one (1) item, and/or if a Bidder submitted a substitute (equivalent) chemical that was not on the list of approved chemicals, and/or if a Bidder submitted the wrong unit of measure pricing. Tie Bids were received on three (3) chemicals (Item # 13, Item # 16, and Item # 23). Therefore, it is required that the three (3) chemicals be awarded based upon drawing from lots in public, pursuant to Section 2.9 of the Washington County Procurement Policy Manual.

Item No. 13 - awarded to Genesis Turfgrass, Inc. by drawing of lots during meeting
Item No. 16 - awarded to Genesis Turfgrass, Inc. by drawing of lots during meeting
Item No. 23 - awarded to Crop Production Services by drawing of lots during meeting

DISCUSSION: N/A

FISCAL IMPACT: Funds are budgeted for the chemicals in various expense operating accounts.

CONCURRENCES: N/A

ALTERNATIVES: N/A

ATTACHMENTS: Bid Tabulation Matrix

AUDIO/VISUAL NEEDS: N/A

PUR-1317
Grounds Maintenance Chemicals
Bid Tabulation Summary

Item #	Product	Vendor	Unit of Measure	FY' 16 Unit Price	FY' 17 Unit Price
1	Acclaim Extra	Crop Production Services	Gallon	\$465.00	\$458.80
2	Aqua Shade	Helena Chemical Company	Gallon	\$40.38	\$38.29
3	Propiconazole 14.3%	Helena Chemical Company	Gallon	\$54.00	\$51.00
4	Propamocarb Hydrochloride 66.2%	Crop Production Services	Gallon	\$304.90	\$287.74
5	Bensumec – 4LF	Helena Chemical Company	Gallon	\$108.00	\$108.00
6	Thiophonate Methyl 46.2%	Crop Production Services	Gallon	\$46.00	\$44.08
7	Aluminum Tris WDG 80%	Crop Production Services	Pound	\$13.44	\$13.73
8	Crossbow	Crop Production Services	Gallon	\$45.24	\$41.42
9	Chlorothalonil 720 SFT 54.0%	Crop Production Services	Gallon	\$29.00	\$33.35
10	Chlorpyrifos 4E 42.5%	Genesis Turfgrass, Inc.	Gallon	\$40.82	\$40.64
11	Dylox 420 SL	Helena Chemical Company	Pound	\$61.34	\$61.00
12	Fore WSP	Crop Production Services	Pound	\$7.04	\$6.95
13	Head Way	Tie Bid	Gallon	\$417.00	\$417.00
14	Tebuconazole 3807%	Crop Production Services	Gallon	\$54.95	\$47.49
15	Imidacloprid 75 %	Crop Production Services	Case	\$281.00	\$359.64
16	PCNB 40%	Tie Bid	Gallon	\$47.50	\$48.95
17	Pendulum Aqua Cap	Crop Production Services	Gallon	\$53.68	\$45.24
18	Trinexapac Ethyl 11.3%	Genesis Turfgrass, Inc.	Gallon	\$107.42	\$104.80
19	Prograss	Crop Production Services	Gallon	\$138.95	\$122.22
20	Provaunt	SiteOne Landscape Supply	Case	\$537.52	\$520.00
21	Glyphosate 41%	Crop Production Services	Gallon	\$16.38	\$10.99
22	Mefenoxam 22.5%	Helena Chemical Company	Gallon	\$336.00	\$340.00

Item #	Product	Vendor	Unit of Measure	FY' 16 Unit Price	<i>FY' 17 Unit Price</i>
23	Talstar	Tie Bid	Gallon	\$34.18	<i>\$33.00</i>
24	Trimec Classic	Gensis Turfgrass, Inc.	Gallon	\$35.45	<i>\$35.20</i>
25	Paclobutrazol 22.3%	Helena Chemical Company	Gallon	\$157.95	<i>\$152.00</i>
26	Phosguard	Crop Production Services	Gallon	\$35.45	<i>\$15.55</i>